

2011

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Recommended Citation

Grover, Mark L. (2011) "Area Studies Library Organizations and Multi-Disciplinary Collection and Research: The Latin American Experience," *Collaborative Librarianship*: Vol. 3 : Iss. 4 , Article 2.

Available at: <http://digitalcommons.du.edu/collaborativelibrarianship/vol3/iss4/2>

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Area Studies Library Organizations and Multi-Disciplinary Collection and Research: The Latin American Experience

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Abstract

National and international library organizations are important in the academic community because they provide a venue for discussing new methods and ideas that improve the ability of their members to function in their jobs. They also support practical projects that cannot be done at the local level but require the coordination and activities of several libraries or organizations. This paper describes three projects of the Seminar on the Acquisition of Latin American Library Materials (SALALM), an area studies library organization that resulted in benefits important to Latin American library collections in the United States. In particular, this paper discusses the role and importance of professional organizations in the success of the Latin American Cooperative Acquisitions Program (LACAP), the Latin American Microform Project (LAMP), and the Hispanic American Periodical Index (HAPI).

Keywords: SALALM; Latin America; Library Organizations

Introduction

Area studies librarians are the subject specialists in research libraries who probably have the most sympathies with multi-disciplinary research because they have responsibility not for one discipline but a variety of subjects within a specific geographic region. That pattern carries over to area studies library organizations because they mirror the geographic approach. Different from most academic library organizations, these area studies groups are advocates of multi-subject approaches to research and actively support cooperation across disciplines.¹

The purpose of this paper is briefly to examine the evolution of area studies in the university and link that evolution to the development of area studies library organizations. I will then look at a case study of multi-disciplinary activity by examining three different cooperative programs of the Seminar on the Acquisition of Latin American Library Materials (SALALM), a Latin American area studies library organization. I will show that the ability of this organization to support cooperative projects represented in the Latin American Cooperative Acquisitions Program (LACAP), the Latin American Microform Project (LAMP), and the Hispanic American Periodical Index (HAPI) is an important factor in

the evolution of multi-disciplinary library research in Latin American studies.

Areas Studies in Research Universities

Essential to understanding the evolution of interdisciplinary studies is an appreciation of the general history of disciplines in the academic context. That history is often not one of harmony or cooperation but of competition related to the preservation of traditional boundaries. There are few organizations in the world that cling to tradition as do universities. Rather than support the expansion of knowledge to understand better the world through new approaches, there is often a protective reaction to change that leads to a climate of contention and rivalry. Tony Becher noted this tendency in his study of academic disciplines: "Resistance to new ideas is inborn among academic communities, as can be clearly shown by the length of time it often takes for a major insight or discovery to gain general acceptance."²

Frequently those reactions are related to rivalry for financial support, student numbers, and desires for academic preeminence which overshadow the lofty goals of knowledge expansion that might be expected in academia. When interdisciplinary approaches are suggested in this cli-



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mate, negative reactions related to discipline preservation often rise to the forefront. It has been suggested by several authors that the anthropological definition of "tribes" best fits the academic world. This description by F. G. Bailey of segments of the university is revealing. "Each tribe has a name and a territory, settles its own affairs, goes to war with the others, has a distinct language or at least a distinct dialect, and a variety of symbolic ways of demonstrating its apartness from others."³ The consequence of this type of environment is the creation of a conservative climate in which boundaries are jealously protected and guarded. Interdisciplinary approaches initially are viewed as suspect and are often rejected, and change, such as the birth of a new discipline, is slow and painful.⁴

Changes do occur, however, and new disciplines do develop for various reasons. In the twentieth century, non-academic catastrophic events such as global conflict shook the foundation of some traditions and practices in academia. The two world conflicts, particularly World War II, demonstrated the necessity for cooperation between disciplines because of a need to better understand distant non-western cultures. As a direct result of World War II, Americans came into contact with numerous cultures in the Pacific region, Asia, and the Soviet Union that were not particularly familiar to government officials and their advisors, many of whom were academics. It became apparent that the academic tradition of focusing almost exclusively on western Europe did not adequately prepare students for an understanding of the world. That realization was connected to a more utilitarian focus of the U. S. government as its policies changed from a general isolationism to the development of its role as policeman to the world.⁵

These two focuses converged to encourage universities to develop broad, extensive international programs and academic centers of research and learning based on geographic parameters. Large quantities of governmental funding were made available, with the focus of the funding eventually centered on supporting a few large university centers that provided language and cultural training by geographic regions. The funding was eventually consolidated into two programs, the first of which is com-

monly known as "Title IV" programs of the Higher Education Act of 1965 and the second of which is the scholarship and research assistance from the Fulbright-Hays Act of 1961. The overriding goal of these programs in providing financial support to universities was to guarantee that never again would the United States encounter cultures and political systems about which our scholars and diplomats had little knowledge or understanding. These university centers brought together students and faculty interested in specific geographic areas from all disciplines and encouraged curriculum development and research.⁶

One of the results of bringing faculty together from different disciplines was to encourage interdisciplinary education, cooperation, research, and publication. Information on all aspects of a country or region was needed, not just an analysis from one discipline. Historians were encouraged to use social scientific methods, and social science research was motivated to go beyond traditional approaches. The traditional and conventional way of examining countries was not sufficient and new approaches and techniques were advocated to better understand the world. In combination with major private foundations, such as those associated with Ford and Rockefeller, the government provided significant financial support for new and innovative research beyond the segmented treatments conducted along disciplinary lines.⁷

These changes were not always appreciated. The regional focus was not particularly different for historians and some in the humanities since those programs were traditionally organized by geography or culture, but it did create challenges for social scientists whose focus was on theoretical analysis regardless of geographical boundaries. These disciplines struggled to adapt to the new ideas. There was some resistance to the development of area studies programs and approaches were taken that hampered the evolution of these programs. As Tony Becher observed about general disciplinary issues of change, "Boundaries, after all, do not exist merely as lines on a map: they denote territorial possessions that can be encroached upon, colonized and reallocated. Some are so strongly defended as to be virtually impenetrable; others are weak-



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ly guarded and open to incoming and outgoing traffic.”⁸ The availability of large amounts of financial support, however, was an incentive to change.

Area Studies and Libraries

The development and evolution of academic programs related to international studies in the university was mirrored with changes and adjustments in research library organizations. The primary administrative change that occurred was the development of new positions of area studies bibliographers.⁹ Although they took a variety of forms, the primary responsibilities of these positions were similar. Area studies bibliographers were responsible primarily for collection development with subject-related reference duties. Most worked heavily with acquisition departments or had separate responsibility for purchasing. The position had primary collection responsibility for all subjects in the humanities and social sciences for the geographic region. The bibliographers had heavy liaison activities with not only the language faculty but with faculty scattered throughout the university who had curriculum or research related to the geographic region. There was also required work and negotiation with discipline subject librarians. The primary qualifications for the positions were language expertise and a discipline-related Ph.D. or a second Master’s degree in a topic related to the geographic region.¹⁰

The importance of these types of positions to the library was emphasized in 1966 by C. K. Bird, the University Librarian at Indiana University.

The subject librarians are regarded as highly skilled coordinators, apologists, and elucidators as well, between the library and academic departments . . . Their daily contacts with faculty members has done much to create a positive image of the library. In their mind the library has changed from a highly institutionalized, impersonal service unit to one that is essentially sensitive.¹¹

Many of the same issues related to area studies faculty presented challenges and conflicts in the library. When area studies positions were created to support interdisciplinary geographic

collection development, resentment and conflict often accompanied these positions. The higher degree requirements for bibliographers often led to better salaries and treatment that engendered jealousy and envy among other librarians. Government and foundation money created large collection development budgets which also resulted in some resentment. The administrative separation of the bibliographers from reference librarians was problematic as well.¹²

An important event in the evolution of the area studies bibliographer was the establishment of the Association of Research Libraries’ Farmington Plan. The plan was a nationwide program whose purpose was to ensure that somewhere in North America libraries collectively held at least one copy of every academic publication published anywhere in the world. Large research libraries received specific country designations which required significant emphasis and work in order to accomplish the goals of the program. That task was often difficult because of the nature of publishing and book distribution in many countries. With the combination of strong development of area studies programs and a commitment to the Farmington Plan, library administrators and area studies librarians became frustrated with the challenges of acquisition expectations. They needed a national organization which had a similar area and a multi-disciplinary focus.¹³

The specific assistance needed by area studies librarians was not forthcoming from traditional large library organizations. In fact, early on the guidelines of the American Library Association (ALA) did not allow for this type of selective or restrictive organization to be part of the structure of ALA. Consequently, these early organizations were organized on their own initiative or connected to academic area studies organizations. The oldest of these library associations, SALALM, is completely independent of any other organization. Other groups include the Africana Librarians Council (ALC), the Middle East Library Association (MELA), the Western European Studies Section (WESS), the Slavic and East European Section (SEES), the Council on East Asian Libraries (CEAL), and the Committee on Research Materials on Southeast Asia (CORMOSEA). The African, Middle Eastern,



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and two Asian library groups are connected to their specific area studies organizations. The two European groups were eventually formed under the umbrella of ALA's Association of College and Research Libraries (ACRL). These seven organizations are strong advocates for multi-disciplinary and area studies support in research libraries.

Seminar on the Acquisition of Latin American Library Materials

The library organization that serves the Latin American academic community in the United States is the Seminar on the Acquisition of Latin American Library Materials (SALALM). SALALM was the creation of Marietta Daniels Shepard of the then Pan-American Union (later the Organization of American States, or OAS) and Stanley West, head of the library at the University of Florida at Gainesville. After becoming library director in the late 1940s, West focused significant time and effort in creating a strong Caribbean collection in his library. The geographic location of the university made this collecting effort a logical fit. His aspiration was strengthened by being assigned by the Farmington Plan the collecting responsibility for the Caribbean region to Florida. The challenges of identifying and obtaining these materials so frustrated West that in 1955 he expressed his concerns to a former Columbia University student colleague, Marietta Daniels. He suggested they invite selected librarians from across the country to attend a seminar to explore ways to improve U.S. librarians' abilities to obtain research materials from Latin America and the Caribbean. The first meeting was held in June of 1956 at Chinsegut Hill, a large plantation home near the town of Brooksville, Florida and owned by the University of Florida. The sixteen working papers presented at the Seminar suggested the need for further discussion, so a second meeting was held at the University of Texas at Austin the following year. Within a short time a permanent organization was formed and annual meetings have been held ever since.¹⁴

SALALM and LACAP

As suggested by the name of the organization, the primary concern of SALALM was the acqui-

sition of library materials. In several early seminars the challenges in research material acquisition from Latin America were examined in great depth and a variety of plans were discussed to improve the process. Most participants suggested the necessity of cooperative efforts to purchase materials for U.S. libraries. The primary challenge librarians faced was that the Latin American book trade was focused internally and the efforts of librarians in the United States to obtain recently published materials were problematic. For librarians in the United States, simply determining what was being published was a difficulty exacerbated by the challenge of finding a dealer or bookstore willing to supply those materials. During a social gathering at the fourth SALALM meeting held in Washington, D.C. in 1959, an outline to work together was discussed and a specific plan suggested. As the head of the New York Public Library stated to Nettie Lee Benson, Latin American Studies Librarian at the University of Texas, "We have talked about it for four years but we haven't made any progress."¹⁵

The plan was simple: a private book company, Stechert-Hafner, centered in New York City, would have traveling agents throughout Latin America who would identify recent academic publications and purchase multiple copies of those materials. Librarians could provide to Stechert-Hafner general subject outlines of their collection needs and agree to purchase the item selected for them on what is described as a "blanket order" agreement. Knowing the collecting needs of each library, traveling agents would determine which books to purchase based on the profile provided. Stechert-Hafner agreed initially to finance the venture with the goal of breaking even within three years. By the fifth SALALM gathering held at the New York Public Library in 1960, a formal proposal for a cooperative project was made and accepted.¹⁶

The plan was under the direction of Dominick Coppola. In 1960, Nettie Lee Benson of the University of Texas and Coppola visited several countries of Latin America. Benson was given an initial six months unpaid leave of absence from the University of Texas and became the primary traveling agent for the program. Between January and May, Benson traveled to Venezuela, Co-



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lombia, Ecuador, Peru, Chile, and Bolivia. Her adventures are recorded and described in typical Benson fashion highlighting the joys, challenges, and intrigue of buying books in Latin America. Between March and May Coppola visited Central America and Mexico. Books selected and purchased by Benson and Coppola were in U.S. libraries by that summer. Benson took two additional trips: from January to July 1961 to the rest of the Spanish-speaking countries of South America and from April through July 1962 to Central America on a return visit to four of the countries she visited in 1960.¹⁷

Brazil was the last major country added to the program. The hesitancy about going into Brazil was related to the size and complexity of the book trade there. It was deemed advisable to gain experience in the smaller countries of Latin America before going to Brazil. By May of 1963 they were ready and Dr. A. W. Bork of Southern Illinois University visited Brazil. He immediately recognized the geographical challenges that made the acquisition of books from Brazil difficult. In most countries of Latin America, the size of the country was such that by working out of the capital city the Latin American Cooperative Acquisition Program (LACAP) could obtain most of the desired academic material. The vastness of Brazil and its strong regionalism made that impossible. Bork was able to obtain a number of books for U.S. libraries from Brazil and the decision was made to establish a permanent office for LACAP in Rio de Janeiro administered by a Brazilian academic, Vicente Barretto.¹⁸

Unfortunately, by the time the office in Brazil was established the future of LACAP was in doubt.¹⁹ The success of LACAP in the end became the reason for its failure. The need for agents in Latin America was because Latin American publishers and bookstores were not responding to the market in the United States. It was, however, obvious that a single company headquartered in the United States with the need to have representatives regularly traveling throughout the region was an expensive proposition. These added costs were passed on to libraries, and so, on this score, costs were relatively high. This alone was not the cause of failure, but a residual effect was. What LACAP did by

purchasing large quantities of library materials in Latin America was to impress upon a few dealers, bookstores, and publishers that there was a market in the United States for library materials from Latin America. The potential was great because eventually more than forty libraries joined LACAP, though at different levels of participation.

Given this new market for these materials, by the mid-1960s dealers from most of the major countries had begun competing with LACAP. They were able to provide better service at a cheaper price primarily because they were in country. That initially small number of Latin American book dealers expanded to now more than thirty Latin American companies who work with the international market primarily in the United States. These dealers regularly attend the meetings of SALALM and function similarly to the way LACAP did; they determine new books and periodicals that are available in the country, make lists, send those lists to libraries in North America and Europe, and sell the identified books at book cost plus a fee that is incorporated into the price of the book. They prefer to work with blanket or approval programs that allow books to appear in North American libraries shortly after publication.²⁰ Although their fees are high, the service provided is well worth the expense.²¹

SALALM and LAMP

A second cooperative activity emanating from SALALM was the acquisition and/or preservation of primary source research materials from Latin America. A valuable service libraries provide is to make research materials available to as many scholars as possible in an accessible format. That need is so great that there exists a lucrative industry connected to libraries in the creation and sale of collections of microfilm or, more recently, digitized scarce and/or non-published primary source material. An important activity of SALALM has been the identification and preservation of these materials.

Collecting these types of materials from Latin America was a challenge for libraries. Because the number of research libraries with strong interest in Latin America was comparatively



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small, the microfilming of research materials of interest to Latin American scholars was not economically viable for many private companies. Since most of the research materials were housed in Latin America the cost of microfilming or digitizing on site was often prohibitive for these companies. SALALM, in its first meeting in 1956, discussed issues of primary source material preservation, suggesting the need for projects that would increase availability while at the same time preserve these valuable resources. Large research collections such as those of the University of Texas, Harvard, and the University of Florida were already involved in projects, primarily newspaper microfilming.²²

The impetus for SALALM's organizational involvement in these types of projects can be attributed to the Center for Research Libraries (CRL).²³ Founded in 1949 (first named Midwest Inter-library Center), the Center ultimately became a depository library for important but lesser-used research materials of the Chicago area, primarily newspapers in any form. It was a subscription-based service that acquired and held research materials that would be lent to participating institutions. Participating institutions were encouraged to transfer materials that fit the Center's collection criteria to the Center.

After several years of discussion and evaluation, SALALM's Latin American Microform Project (LAMP) was officially organized in 1974 with sixteen libraries as founding members.²⁴ The organization was a completely independent organization, though it was associated with both CRL and SALALM. Each participating member pays an annual fee and the collected amount is used to finance a microfilming project in Latin America. Representative members from each institution meet at the annual meeting of SALALM to discuss and vote on potential projects for microfilming. The final microfilm products are placed in the CRL collection in Illinois and participating members are allowed to use the research materials. LAMP has been remarkably effective in encouraging cooperative projects where costs are shared among other Latin American organizations. The number of LAMP members has increased to 47 libraries in 2008.²⁵ The value of these SALALM and CRL projects is inestimable.²⁶

SALALM and HAPI

Having Latin American publications and research materials available in North American libraries is important to the research of faculty and students. Latin American periodicals are particularly important to North American scholars because they carry the latest research of Latin American scholars. The value of those materials, however, is significantly diminished without effective subject indexes, and especially so for periodical and serial literature where subject terms are not well established and vary greatly in scholarly discourse.

Providing indexes of Latin American serials has historically been a challenge. *The Handbook of Latin American Studies* which began in 1936 was an important subject index but ultimately too limited in its coverage of periodical literature and lacked a comprehensive subject listing. A few individual libraries developed their own index of serials, the most extensive being the index from the Pan American Union Library. Beginning in 1929, the Union's subject card index covered all the periodicals received by the library. It was published as a set in 1960 and was followed by two additional supplements that brought the collection up to 1969, when the index was discontinued.²⁷

In 1973 Arizona State University hired Barbara Valk, a recent graduate in library science, as its Latin American reference specialist. Encouraged by the University tenure requirements to publish, Valk began searching for a project. She recognized the void left by the cessation of the Pan American Union guide and the need for a comprehensive periodical index for Latin America. Her proposal for funding was accepted by the Arizona State University Latin American Studies Center to create a finding aid by indexing 125 periodicals from the ASU collection. The index was published in 1974 in four quarterly cumulative issues. Valk was pleasantly surprised when more than 100 copies of her guide were sold to other libraries. The SALALM Committee on Bibliography led by Margarita Anderson-Imbert of Harvard University invited Valk to describe her project at a 1975 meeting in Bogota, Colombia. She received enthusiastic support and encouragement to expand the



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project and received offers to help with the indexing. At the meeting in Bogota, she met Larry Lauerhass, Associate Director of the UCLA Latin American Center, who was particularly supportive of the project. Through a series of events related to funding, Valk was offered a position at UCLA and the project was transferred to California. Subsequently, she received a significant three-year grant of \$400,000 from the National Endowment for the Humanities (NEH) to produce quarterly publications and an annual accumulation leading to the publication of the *Hispanic American Periodical Index (HAPI)*, which first appeared in April 1977.²⁸

HAPI became self-sustaining under Valk's able leadership, which continued until her retirement in 2005. Like LAMP, HAPI's connection with SALALM was important and vital. The backbone of the project was and continues to be the support and work of SALALM members. Most of the indexing is done by its members and the annual reports on HAPI's achievements continue to be an important part of SALALM meetings. HAPI is an "affinity group" in SALALM, and HAPI associates are allowed session time at annual SALALM meetings to discuss changes and challenges. Advice and assistance also come from SALALM committees and members, a relationship particularly important in the beginning and during the recent evolution to its digitized platform.²⁹

The achievements of this index have proved significant. The first volume in 1977 indexed 214 serials; by 2005 that number had increased to 399. Over the years, important runs of serials have been indexed in their entirety. Today, HAPI has established itself as an important and valuable research tool for Latin Americanists throughout the world and further attests to the benefits offered through the work of SALALM.³⁰

Conclusion

National and international organizations are important in the academic community. They provide places where those of similar interests and/or responsibilities can come together to talk, interact, and network. For academic organizations they provide a venue where the latest research in their disciplines can be presented.

For professionals like librarians, the primary activities of the organizations are more practical, discussing new methods and ideas that improve the ability of their members to function in their jobs. All of the organizations become important political voices that support the profession and often the political views of their members.

An additional important function of organizations is to serve as a clearinghouse for ideas and projects deemed valuable to the profession. In this way the objectives of the profession are periodically evaluated and a determination made as to the needs of the field as a whole. With library groups those activities tend to be supportive of practical projects that cannot be done at the local level and require the coordination and activities of several librarians or organizations. As such these national organizations sponsor or support projects to ensure that the desired goal is accomplished. These projects are often multi-disciplinary in nature.

The three examples discussed demonstrate different approaches to multi-disciplinary cooperative projects by a library organization. SALALM primarily serves in the role of a facilitator and/or coordinator for projects. In the first example of LACAP, SALALM provided the mechanism through which the project was discussed and organized but insisted it be owned and operated by a private book company. In the second example, SALALM again facilitated the organization and functioning of the LAMP project and, in the spirit of collaboration, supported its continuing association with CLR. In the third example, HAPI reveals the impact SALALM has had on what began as a personal project and, through the organization's membership, established itself as a staple indexing service in Latin American studies. In all three examples, SALALM as an organization was not responsible for the project but the support and help of SALALM was essential in the success of the undertakings.

In 1964 Richard Morse, the eminent Latin American studies scholar, was, in a way, prescient in regard to the important role library organizations and their services would play in Latin American area studies. Although he published a scathing assessment of research by United



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States scholars on Latin America to date, he recognized the key role the library community has played. "I venture that till now the most important American contribution to Latin American historiography has been in the realm of 'services': bibliographic compilation, devising of research aids, and enhancement of library collections."³¹ Much of what Morse recognized was the work of librarians and the cooperative activities of the Seminar on the Acquisition of Latin American Library Materials – even at its early stages of development into the 1960s. As its history has unfolded, the benefits SALALM has brought to Latin American research and scholarship, and what it has modeled by way of multidisciplinary collaboration, have been that much more impressive.

Endnotes

¹ This paper is a revised version of "Library Area Studies Organizations and Multidisciplinary Collection and Research: The Latin American Experience" (paper presented at the IFLA Social Science Libraries Section Pre-conference "Disappearing Disciplinary Borders in the Social Science Library: Global Studies or Sea Change," Toronto, Canada, August 5-7, 2008), <https://www.ideals.illinois.edu/handle/2142/8845>

² Tony Becher, *Academic Tribes and Territories: Intellectual Enquiry and the Cultures of Disciplines* (Bristol, PA: The Society for Research into Higher Education & Open University Press, 1989), 71.

³ F. G. Bailey, *Morality and Expediency: The Folklore of Academic Politics* (Oxford: Blackwell, 1977), 212.

⁴ Two books dealing with the concepts are Hazard Adams, *The Academic Tribes*, 2nd ed. (Urbana: University of Illinois Press, 1988), and Tony Becher, *Academic Tribes and Territories: Intellectual Enquiry and the Cultures of Disciplines*, noted above.

⁵ For a history of the process, see Robert A. McCaughey, *International Studies and Academic Enterprise: A Chapter in the Enclosure of American*

Learning (New York: Columbia University Press, 1984).

⁶ David S. Wiley and Robert S. Glew, eds., *International and Language Education for a Global Future: Fifty Years of U.S. Title VI and Fulbright-Hays Programs* (East Lansing, MI: Michigan State University Press, 2010).

⁷ For a study of these programs see Mary Ellen O'Connell and Janet L. Norwood, eds., *International Education and Foreign Languages: Keys to Securing America's Future* (Washington, D.C.: The National Academies Press, 2002), 13-82. For a legislative history of the programs, see pp. 267-283.

⁸ Becher, *Academic Tribes and Territories*, 37.

⁹ For a history, see Malgorzata M. Hueckel, *The Duties, Educational Backgrounds, and Intellectual Profiles of Slavic Bibliographers in Academic Libraries in the United States*. (Master's thesis, University of North Carolina at Chapel Hill, 1990), 10-43.

¹⁰ See an early study of bibliographers by Robert D. Stueart, *The Area Specialist Bibliographer: An Inquiry into His Role* (Metuchen, N. J.: The Scarecrow Press, 1972). See also Fred J. Hay, "The Subject Specialist in the Academic Library: A Review Article," *The Journal of Academic Librarianship* 16 (March 1990): 11-17.

¹¹ C. K. Bird, "Subject Specialists in a University Library," *College & Research Libraries* 27 (May 1966): 191. Indiana University and several other large libraries adopted the area studies model for disciplines and created a large group of subject bibliographers.

¹² Marie Angela Bastlampillai and Peter Havard-Williams, "Subject Specializations Re-Examined," *Libri: International Library Review* 37 (September 1987):198-200.

¹³ Ralph D. Wagner, *A History of the Farmington Plan* (Lanham, MD: Scarecrow Press, 2002).

¹⁴ SALALM is an international organization with participants from around the world, but most members are from the United States. For a de-



scription of the first meeting see, Mark L. Grover, "The Beginning of SALALM," in *Latin American Studies Research and Bibliography: Past, Present, and Future*, ed. Pamela F. Howard-Reguind (New Orleans: SALALM, 2007), 16-42.

¹⁵ Nettie Lee Benson, interviewed by William Jackson, n.d., Austin, Texas. Original in the possession of William Jackson.

¹⁶ M. J. Savary, *The Latin American Cooperative Acquisitions Program: An Imaginative Venture* (New York: Hafner Publishing Company, 1968), 54-7.

¹⁷ For a description of her trips see Nettie Lee Benson, "Report of the Latin American Cooperative Acquisition Project," in *Seminar on the Acquisition of Latin American Library Materials, V, New York City, June 14-16, 1960. Final Report and Working Papers*. (Washington, D.C.: Pan American Union, 1965), 263-84, and Nettie Lee Benson, "LACAP Report Number Two," in *Seminar on the Acquisition of Latin American Library Materials, VI, Southern Illinois, Carbondale, Illinois, July 6-8, 1961. Working Papers* (Unpublished). Copy found in the SALALM Archives, Benson Library, University of Texas at Austin. See also letters written from South America found in her papers at the University of Texas, Benson Latin American Library Archives, Nettie Lee Benson Collection, Box NLB Office Files-BLAC info.

¹⁸ See his report, Albert William Bork, "LACAP Survey in Brazil" in *Seminar on the Acquisition of Latin American Library Materials, VIII, Madison, Wisconsin, July 11-12, 1963. Final Report and Working Papers*. 2 vols. (Washington D.C.: Pan American Union, 1964), 136-50.

¹⁹ For a pessimistic evaluation of LACAP see, "Resources for Research in Latin American Literature in Southern Libraries," in Lawrence S. Thompson, *Essays in Hispanic Bibliography* (Hamden, Connecticut: Shoe String Press, 1970), 100-1.

²⁰ The speed at which books are cataloged and made available to U.S. scholars was noted by the Mexican scholar Federico Patán in an article suggesting that Mexican books were processed faster in United States libraries than in Mexican

libraries. Federico Patán, "Mexicanos en una computadora," *Uno mas uno, suplemento sabado*. (17 June 1995): 10.

²¹ For a list of most of the companies working with U.S. libraries, see "Booksellers' Contact Info," SALALM, last modified December 6, 2010, <http://www.salalm.org/booksellers/libreros.html>.

²² For a description of the Texas program see, Adán Benavides, "Benson Latin American Collection," *Discovery* 16 (2002): 20-23. For the Florida microfilming program, see "Latin American Collection Microfilm," <http://www.uflib.ufl.edu/lac/microfilm.html>.

²³ For a history of CRL, see Bernard F. Reilly, "The Center for Research Libraries: An Overview," *World Libraries*, 15 (Spring, 2005):10-19.

²⁴ Carl W. Deal, "The Latin American Microform Project: The First Decade," *Microform Review* 15 (Winter, 1986): 22-27.

²⁵ James Simon, "Area Studies Microform Projects at the Center for Research Libraries," *World Libraries* 15 (Spring, 2005): 29-47.

²⁶For a complete list of the Latin American materials filmed by LAMP including current projects see "Guide to LAMP Collections," Center for Research Libraries, <http://www.crl.edu/area-studies/lamp/collections/guides>.

²⁷ The index was published in three different sets: *Index to Latin American Periodicals Literature, 1929-1960* (Boston: G. K. Hall, 1962), 8 vols.; *Index to Latin American Periodicals Literature, Supplement, 1961-1965* (Boston: G. K. Hall, 1968), 2 vols.; and *Index to Latin American Periodicals Literature, 1966-1970* (Boston: G. K. Hall, 1980), 2 vols.

²⁸ Barbara Valk, "HAPI and SALALM: Thirty Years of Close Cooperation," in *Latin American Studies Research and Bibliography: Past, Present, and Future*, ed. Pamela F. Howard-Reguindin (New Orleans: SALALM, 2007), 9-15.



²⁹ HAPI continues to publish an annual paper copy but it is also available to libraries as a database. See "HAPI Online," <http://hapi.ucla.edu>.

³⁰ *HAPI: Hispanic American Periodicals Index* (Los Angeles: HAPI, 1975), 3-15.

³¹ Richard M. Morse, "The Strange Career of Latin American Studies," in *New World Soundings: Culture and Ideology in the Americas* (Baltimore: The Johns Hopkins University Press, 1989), 173. The article was originally published in *The ANNALS of the American Academy of Political and Social Science* 365 (1964): 106-12.

