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Legal Insights to International Business in Spain

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speeches succeeds in giving the reader a taste of selected topics encompassed in the broad term "international terrorism."

Lisa Berkowitz

LEGAL INSIGHTS TO INTERNATIONAL BUSINESS IN SPAIN; Explore Publications, Los Angeles, CA (1991); $249.00; ISBN 0-9630929-0-1; 381pp; Appendix, index.

At first glance, this paperback book looks like nothing more than a tremendous directory of Spanish law firms. But this volume provides information for everyone from job seekers to prospective clients to established businesses looking for information on law firms in Spain.

The book is broken down into several sections: Law Firms, Legal and Business Institutions, and Legal and Business Topics. By far the most important section is Law Firms. This section contains much more than basic directory information; it also contains thoughtful information about each firm, such as: what languages are spoken by the firm, what percentage of clients are foreign, and interviews with partners, or top officers in the case of institutions. Because the information was provided directly by the firms, there is more detail for some than for others. Some firms were more eloquent than others in expressing their views on given topics. The type of information provided in these interviews cannot be found anywhere else. The collection of personal views provides invaluable information for job-seekers or the cautious American export company seeking counsel.

The section on Legal and Business Institutions also focuses on the personal interview. An assortment of institutions provide detailed information about the nature of their businesses and their structure.

The final section, Legal and Business Topics, provides the reader with a comprehensive description of specific subjects, also collected through interviews. Here the questions are grouped alphabetically by topic, with several law firms responding. Again, the information is candid.

Explore Publications has taken a novel approach to providing readers with a much needed resource. The attempt to provide the reader with a comprehensive look at the Spanish legal community from a practitioner's view is successful. Well-thought out questions provide the opportunity for Spanish practitioners to express their understanding of the unique manner in which their legal community functions.

Francis Brown


"Human beings do not willingly degrade their environment." Patricia Adams introduces her book with a narrative of the ancient muang faai,